

# **MyVVI.co.za**

**“Bang for your motoring buck”**

## **August 2013 Report**

## 1. Introduction

Choosing a new car isn't easy. The plethora of choice across brands, vehicle categories and price points leaves even the most educated buyer bewildered. It is incredibly difficult to compare the multitude of vehicles on the market side by side and know when you're paying a premium and when you're staring down a great deal.

Most people make choices on what car to buy based on three factors; performance, economy or aesthetic appeal. The latter is almost entirely subjective – I might think the Nissan Juke is a beautiful car, you might think it ugly. But performance and economy are undisputable, empirical facts. Until now, nobody has found an effective way of factoring power output, torque, acceleration, price and fuel economy into one consideration.

What if there was a single number that embodied the value of a new vehicle – i.e. the sweet spot between a new vehicle's performance and economy? Then you could compare vehicles in a similar price range and be able to tell, at a glance, which offered you the best combination of performance, economy and price.

MyVVI offers buyers exactly that – one number (a VVI or Vehicle Value Index) that strips away complexity and shows the truth behind the new car market in South Africa.

### 1.1. What is the VVI?

The VVI or Vehicle Value Index is a single number, derived from VEI (Vehicle Economy Index) and VPI (Vehicle Performance Index), that shows the sweet spot between these two sets of figures. A bad VVI is closer to 0.00, while a good VVI is closer to 6.00. The higher the VVI, the higher the overall value of the vehicle.

For the August 2013 report, the *average VVI* across all vehicles is **1.56**. As such, any vehicle with a higher VVI is above average, and any below that is poor.

### 1.2. What is the VEI?

The VEI or Vehicle Economy Index is a number that combines fuel economy and new vehicle pricing. A lower VEI is good.

For the August 2013 report, the *average VEI* across all vehicles is **39.57**. As such, any vehicle with a higher VEI shows poor economy, and any below that is good.

### **1.3. What is the VPI?**

The VPI or Vehicle Performance Index is a number that combines power output, torque and acceleration figures. A higher VPI is good.

For the August 2013 report, the *average VPI* across all vehicles is **62.70**. As such, any vehicle with a higher VPI is above average, and any below that underperforms.

### **1.4. Where does the data come from?**

All data is supplied by Duoporta.com – vehicle information specialists.

### **1.5. Where do I find more information about MyVVI?**

Contact Mike at [mstopforth@gmail.com](mailto:mstopforth@gmail.com) for more information about MyVVI content and sponsorship.

## 2. OVERALL LEADERBOARDS

### 2.1. Top 10 Vehicles by VVI across all price ranges

The following are South Africa's most valuable vehicles across all price ranges\*:

|     | VEHICLE                                       | VVI         | VPI           | VEI          | Price           |
|-----|---|-------------|---------------|--------------|-----------------|
| 1.  | <b>BMW 330d auto</b>                          | <b>5.50</b> | <b>133.93</b> | <b>24.37</b> | <b>R497 270</b> |
| 2.  | Peugeot 208 1.6HDi Active                     | 5.12        | 36.49         | 7.13         | R187 500        |
| 3.  | BMW 120d 5-door                               | 4.81        | 71.53         | 14.87        | R330 500        |
| 4.  | Mercedes-Benz C350CDI BlueEfficiency Elegance | 4.19        | 135.83        | 32.40        | R540 000        |
| 5.  | Audi A4 3.0TDI quattro                        | 4.02        | 115.25        | 28.67        | R503 000        |
| 6.  | BMW M135i 3-door auto                         | 3.96        | 139.80        | 35.27        | R470 303        |
| 7.  | BMW 320d                                      | 3.91        | 68.67         | 17.57        | R390 500        |
| 8.  | BMW M135i 5-door auto                         | 3.90        | 139.80        | 35.84        | R477 803        |
| 9.  | Renault Megane 1.6dCi Dynamique               | 3.86        | 42.45         | 11.00        | R274 900        |
| 10. | Audi A4 2.0TDI SE                             | 3.85        | 62.20         | 16.17        | R351 500        |

\* Vehicles from the same model or / similar option packs have been consolidated (i.e. all BMW 330d models are represented by the BMW 330d Auto, even though the "Sport Auto" and "Luxury Auto" models featured in the original top 10

### 2.2. Top 10 Vehicles by VPI across all price ranges

The following are South Africa's highest performing vehicles across all price ranges:

|     | VEHICLE                                   | VVI         | VPI           | VEI           | Price             |
|-----|---|-------------|---------------|---------------|-------------------|
| 1.  | <b>Mercedes-Benz SL65 AMG</b>             | <b>1.18</b> | <b>365.75</b> | <b>311.00</b> | <b>R2 681 000</b> |
| 2.  | Nissan GT-R Track Pack                    | 1.72        | 353.45        | 205.76        | R1 743 700        |
| 3.  | McLaren MP4-12C                           | 0.86        | 341.94        | 397.80        | R3 400 000        |
| 4.  | Mercedes-Benz CL65 AMG                    | 0.88        | 332.50        | 378.09        | R2 644 000        |
| 5.  | Porsche 911 turbo S                       | 1.27        | 330.30        | 260.26        | R2 283 000        |
| 6.  | Porsche Panamera turbo S                  | 1.24        | 317.11        | 256.57        | R2 231 000        |
| 7.  | Mercedes-Benz S63 AMG Performance         | 1.50        | 300.00        | 199.82        | R1 903 000        |
| 8.  | Mercedes-Benz E63 AMG Performance         | 2.15        | 288.10        | 134.11        | R1 368 500        |
| 9.  | Lamborghini Gallardo LP570-4 Superleggera | 0.55        | 282.06        | 515.70        | R3 820 000        |
| 10. | Mercedes-Benz SLS AMG                     | 0.77        | 281.58        | 363.79        | R2 756 000        |

Note the relatively low VVI numbers. This is the result of extraordinarily high VEI numbers (generated from fuel economy and retail pricing). This is inconsequential, as the average buyer of the cars listed above is far less concerned about fuel economy and price than with outright performance.

### 2.3. Top 10 Vehicles by VEI across all price ranges

The following are South Africa's most economical vehicles across all price ranges:

|     | VEHICLE                                  | VVI         | VPI          | VEI         | Price          |
|-----|--|-------------|--------------|-------------|----------------|
| 1.  | <b>Citroen C1 3-door 1.0i Attraction</b> | <b>2.54</b> | <b>10.59</b> | <b>4.17</b> | <b>R96 900</b> |
| 2.  | Toyota Aygo 3-door 1.0 Fresh             | 1.96        | 10.07        | 5.15        | R111 900       |
| 3.  | Peugeot 107 1.0 Urban                    | 2.05        | 10.59        | 5.16        | R119 900       |
| 4.  | Hyundai i10 1.1 Motion                   | 1.89        | 9.80         | 5.18        | R107 900       |
| 5.  | Chevrolet Spark Lite 1.0 LS              | 1.70        | 8.83         | 5.20        | R89 700        |
| 6.  | Kia Picanto 1.0                          | 1.92        | 10.14        | 5.29        | R107 995       |
| 7.  | Citroen C1 5-door 1.0i Seduction         | 1.96        | 10.59        | 5.39        | R125 400       |
| 8.  | Toyota Aygo 5-door 1.0 Fresh             | 1.85        | 10.07        | 5.43        | R118 100       |
|     | Chery QQ3 0.8 TE                         | 0.99        | 5.40         | 5.43        | R79 900        |
| 10. | Chevrolet Spark 1.2 Pronto Panel Van     | 2.30        | 12.63        | 5.48        | R101 500       |

### 3. PRICE RANGE LEADERBOARDS

The Vehicle Value Index comes into its own when used to compare vehicles in a specific price range. The following tables expose the top 3 vehicles by VVI, VPI and VEI in each price range.

#### 3.1. R0 – R100 000

##### 3.1.1.I have R0 – R100 000 to spend on a vehicle, and VALUE FOR MONEY (VVI) is most important to me

|    | VEHICLE                                  | VVI         | Type         | Price          |
|----|--|-------------|--------------|----------------|
| 1. | <b>Citroen C1 3-door 1.0i Attraction</b> | <b>2.54</b> | <b>Hatch</b> | <b>R96 900</b> |
| 2. | Geely LC 1.3 GS                          | 2.01        | Hatch        | R88 900        |
| 3. | Tata Indica 1.4 LE                       | 1.80        | Hatch        | R96 995        |

##### 3.1.2.I have R0 – R100 000 to spend on a vehicle, and PERFORMANCE (VPI) is most important to me

|    | VEHICLE                           | VPI          | Type         | Price          |
|----|-----------------------------------|--------------|--------------|----------------|
| 1. | <b>Tata Indica 1.4 LE</b>         | <b>12.89</b> | <b>Hatch</b> | <b>R96 995</b> |
| 2. | Geely LC 1.3 GL                   | 12.36        | Hatch        | R99 990        |
| 3. | Citroen C1 3-door 1.0i Attraction | 10.59        | Hatch        | R96 900        |

##### 3.1.3.I have R0 – R100 000 to spend on a vehicle, and ECONOMY (VEI) is most important to me

|    | VEHICLE                                  | VEI         | Type         | Price          |
|----|--|-------------|--------------|----------------|
| 1. | <b>Citroen C1 3-door 1.0i Attraction</b> | <b>4.17</b> | <b>Hatch</b> | <b>R96 900</b> |
| 2. | Chevrolet Spark Lite 1.0 LS              | 5.20        | Hatch        | R89 700        |
| 3. | Chery QQ3 0.8 TE                         | 5.43        | Hatch        | R79 900        |

#### 3.2. R100 000 – R200 000

##### 3.2.1.I have R100 000 – R200 000 to spend on a vehicle, and VALUE FOR MONEY (VVI) is most important to me

|    | VEHICLE                             | VVI         | Type         | Price           |
|----|-------------------------------------|-------------|--------------|-----------------|
| 1. | <b>Peugeot 208 1.6HDi Active</b>    | <b>5.12</b> | <b>Hatch</b> | <b>R187 500</b> |
| 2. | Ford Fiesta 5-door 1.6TDCi Ambiente | 3.60        | Hatch        | R178 400        |

|    |                         |      |       |          |
|----|-------------------------|------|-------|----------|
| 3. | Chevrolet Sonic 1.3D LS | 2.78 | Hatch | R187 100 |
|----|-------------------------|------|-------|----------|

**3.2.2.I have R100 000 – R200 000 to spend on a vehicle, and PERFORMANCE (VPI) is most important to me**

|           | VEHICLE                          | VPI          | Type         | Price           |
|-----------|----------------------------------|--------------|--------------|-----------------|
| <b>1.</b> | <b>Peugeot 208 1.6HDi Active</b> | <b>36.49</b> | <b>Hatch</b> | <b>R187 500</b> |
| 2.        | Chevrolet Utility 1.8            | 24.29        | Pick-up      | R146 900        |
| 3.        | Hyundai Accent 1.6 Fluid         | 24.22        | Hatch        | R184 900        |

**3.2.3.I have R100 000 – R200 000 to spend on a vehicle, and ECONOMY (VEI) is most important to me**

|           | VEHICLE                                  | VEI         | Type         | Price           |
|-----------|--|-------------|--------------|-----------------|
| <b>1.</b> | <b>Citroen C1 5-door 1.0i Attraction</b> | <b>4.42</b> | <b>Hatch</b> | <b>R102 900</b> |
| 2.        | Toyota Aygo 3-door 1.0 Fresh             | 5.15        | Hatch        | R111 900        |
| 3.        | Peugeot 107 1.0 Urban                    | 5.16        | Hatch        | R119 900        |

**3.3. R200 000 – R300 000**

**3.3.1.I have R200 000 – R300 000 to spend on a vehicle, and VALUE FOR MONEY (VVI) is most important to me**

|           | VEHICLE                          | VVI         | Type         | Price           |
|-----------|----------------------------------|-------------|--------------|-----------------|
| <b>1.</b> | <b>Peugeot 208 1.6HDi Allure</b> | <b>4.48</b> | <b>Hatch</b> | <b>R214 500</b> |
| 2.        | Renault Megane 1.6dCi Dynamique  | 3.86        | Hatch        | R274 900        |
| 3.        | Chevrolet Cruze 2.0D LS          | 3.75        | Sedan        | R272 300        |

**3.3.2.I have R200 000 – R300 000 to spend on a vehicle, and PERFORMANCE (VPI) is most important to me**

|           | VEHICLE               | VPI          | Type         | Price           |
|-----------|-----------------------|--------------|--------------|-----------------|
| <b>1.</b> | <b>Opel Corsa OPC</b> | <b>56.53</b> | <b>Hatch</b> | <b>R284 000</b> |
| 2.        | MINI Cooper S         | 56.43        | Hatch        | R290 723        |
| 3.        | Volkswagen Polo GTI   | 55.36        | Hatch        | R280 400        |

**3.3.3.I have R200 000 – R300 000 to spend on a vehicle, and ECONOMY (VEI) is most important to me**

|    | VEHICLE                                 | VEI         | Type         | Price           |
|----|---|-------------|--------------|-----------------|
| 1. | <b>Ford Fiesta 5-door 1.6TDCi Trend</b> | <b>7.25</b> | <b>Hatch</b> | <b>R201 400</b> |
| 2. | Peugeot 208 1.6HDi Allure               | 8.15        | Hatch        | R214 500        |
| 3. | Citroen C3 e-HDi 90 Seduction           | 8.53        | Hatch        | R230 500        |

**3.4. R300 000 – R400 000**

**3.4.1.I have R300 000 – R400 000 to spend on a vehicle, and VALUE FOR MONEY (VVI) is most important to me**

|    | VEHICLE                | VVI         | Type         | Price           |
|----|------------------------|-------------|--------------|-----------------|
| 1. | <b>BMW 120d 5-door</b> | <b>4.81</b> | <b>Hatch</b> | <b>R330 500</b> |
| 2. | BMW 320d               | 3.91        | Sedan        | R390 500        |
| 3. | Audi A4 2.0TDI SE      | 3.85        | Sedan        | R351 500        |

**3.4.2.I have R300 000 – R400 000 to spend on a vehicle, and PERFORMANCE (VPI) is most important to me**

|    | VEHICLE                     | VPI          | Type         | Price           |
|----|-----------------------------|--------------|--------------|-----------------|
| 1. | <b>Volvo V40 T5 Excel</b>   | <b>96.23</b> | <b>Hatch</b> | <b>R373 700</b> |
| 2. | Mazda3 MPS                  | 93.44        | Hatch        | R343 400        |
| 3. | Renault Megane RS Sport 265 | 92.50        | Coupe        | R359 900        |

**3.4.3.I have R300 000 – R400 000 to spend on a vehicle, and ECONOMY (VEI) is most important to me**

|    | VEHICLE                   | VEI          | Type         | Price           |
|----|---------------------------|--------------|--------------|-----------------|
| 1. | <b>Volvo V40 D2 Excel</b> | <b>10.85</b> | <b>Hatch</b> | <b>R301 300</b> |
| 2. | Audi A3 1.6TDI S          | 11.80        | Hatch        | R302 500        |
| 3. | Toyota Auris XR HSD       | 12.60        | Hatch        | R323 100        |

**3.5. R400 000 – R500 000**

**3.5.1.I have R400 000 – R500 000 to spend on a vehicle, and VALUE FOR MONEY (VVI) is most important to me**



|    | VEHICLE               | VVI         | Type         | Price           |
|----|-----------------------|-------------|--------------|-----------------|
| 1. | <b>BMW 330d Auto</b>  | <b>5.50</b> | <b>Sedan</b> | <b>R497 270</b> |
| 2. | BMW M135i 3-door Auto | 3.96        | Hatch        | R470 303        |
| 3. | BMW 320d Modern       | 3.78        | Sedan        | R403 400        |

**3.5.2.I have R400 000 – R500 000 to spend on a vehicle, and PERFORMANCE (VPI) is most important to me**

|    | VEHICLE                      | VPI           | Type         | Price           |
|----|------------------------------|---------------|--------------|-----------------|
| 1. | <b>BMW M135i 3-door Auto</b> | <b>139.80</b> | <b>Hatch</b> | <b>R470 303</b> |
| 2. | BMW 330d Auto                | 133.93        | Sedan        | R497 270        |
| 3. | BMW 135i Coupe Auto          | 120.19        | Coupe        | R486 237        |

**3.5.3.I have R400 000 – R500 000 to spend on a vehicle, and ECONOMY (VEI) is most important to me**

|    | VEHICLE                 | VEI          | Type         | Price           |
|----|-------------------------|--------------|--------------|-----------------|
| 1. | <b>Lexus CT 200h EX</b> | <b>17.11</b> | <b>Hatch</b> | <b>R417 200</b> |
| 2. | BMW 320d Auto           | 17.97        | Sedan        | R408 500        |
| 3. | Volvo V60 D3 Elite      | 18.01        | Estate       | R400 200        |

**3.6. R500 000 – R600 000**

**3.6.1.I have R500 000 – R600 000 to spend on a vehicle, and VALUE FOR MONEY (VVI) is most important to me**

|    | VEHICLE                                       | VVI         | Type         | Price           |
|----|---|-------------|--------------|-----------------|
| 1. | <b>BMW 330d Sports-Auto</b>                   | <b>5.42</b> | <b>Sedan</b> | <b>R504 370</b> |
| 2. | Mercedes-Benz C350CDI BlueEfficiency Elegance | 4.19        | Sedan        | R540 000        |
| 3. | Audi 4 3.0TDI Quattro                         | 4.02        | Sedan        | R503 000        |

**3.6.2.I have R500 000 – R600 000 to spend on a vehicle, and PERFORMANCE (VPI) is most important to me**

|    | VEHICLE                                       | VPI           | Type         | Price           |
|----|---|---------------|--------------|-----------------|
| 1. | <b>Audi RS3 Sportback Quattro</b>             | <b>152.17</b> | <b>Hatch</b> | <b>R525 000</b> |
| 2. | Mercedes-Benz C350CDI BlueEfficiency Elegance | 135.83        | Sedan        | R540 000        |

|    |                            |        |       |          |
|----|----------------------------|--------|-------|----------|
| 3. | BMW 330d Sport Sports-Auto | 133.93 | Sedan | R521 770 |
|----|----------------------------|--------|-------|----------|

**3.6.3.I have R500 000 – R600 000 to spend on a vehicle, and ECONOMY (VEI) is most important to me**

|    | VEHICLE                     | VEI          | Type         | Price           |
|----|-----------------------------|--------------|--------------|-----------------|
| 1. | <b>BMW 330d Sports-Auto</b> | <b>24.71</b> | <b>Sedan</b> | <b>R504 370</b> |
| 2. | BMW 520d                    | 25.08        | Sedan        | R511 757        |
| 3. | Audi A5 Cabriolet 2.0TDI    | 25.45        | Cabriolet    | R509 000        |

**3.7. R600 000 – R700 000**

**3.7.1.I have R600 000 – R700 000 to spend on a vehicle, and VALUE FOR MONEY (VVI) is most important to me**

|    | VEHICLE                   | VVI         | Type         | Price           |
|----|---------------------------|-------------|--------------|-----------------|
| 1. | <b>BMW ActiveHybrid 3</b> | <b>3.44</b> | <b>Sedan</b> | <b>R626 625</b> |
| 2. | BMW 530d                  | 3.39        | Sedan        | R670 625        |
| 3. | BMW X3 xDrive30d          | 3.29        | SUV          | R613 335        |

**3.7.2.I have R600 000 – R700 000 to spend on a vehicle, and PERFORMANCE (VPI) is most important to me**

|    | VEHICLE                   | VPI           | Type         | Price           |
|----|---------------------------|---------------|--------------|-----------------|
| 1. | <b>Chrysler 300C SRT8</b> | <b>195.60</b> | <b>Sedan</b> | <b>R659 990</b> |
| 2. | Audi S5 Coupe Quattro     | 139.80        | Coupe        | R675 000        |
| 3. | Audi S4 Quattro           | 134.31        | Sedan        | R620 000        |

**3.7.3.I have R600 000 – R700 000 to spend on a vehicle, and ECONOMY (VEI) is most important to me**

|    | VEHICLE   | VEI          | Type            | Price           |
|----|---|--------------|-----------------|-----------------|
| 1. | <b>Audi A7 Sportback 3.0TDI</b>                 | <b>34.42</b> | <b>Fastback</b> | <b>R649 500</b> |
| 2. | Mercedes-Benz E250CDI BlueEfficiency AMG Sports | 36.27        | Sedan           | R600 250        |
| 3. | BMW X3 xDrive30d                                | 36.80        | SUV             | R613 335        |

**3.8. R700 000 – R800 000**

**3.8.1.I have R700 000 – R800 000 to spend on a vehicle, and VALUE FOR MONEY (VVI) is most important to me**

|           | VEHICLE                                       | VVI         | Type         | Price           |
|-----------|---|-------------|--------------|-----------------|
| <b>1.</b> | <b>BMW 535d</b>                               | <b>3.58</b> | <b>Sedan</b> | <b>R779 881</b> |
| 2.        | BMW 530d Exclusive                            | 3.24        | Sedan        | R702 325        |
| 3.        | Mercedes-Benz E350CDI BlueEfficiency Elegance | 3.02        | Sedan        | R701 100        |

**3.8.2.I have R700 000 – R800 000 to spend on a vehicle, and PERFORMANCE (VPI) is most important to me**

|           | VEHICLE                              | VPI           | Type         | Price           |
|-----------|--------------------------------------|---------------|--------------|-----------------|
| <b>1.</b> | <b>Audi TT RS Coupe Quattro Auto</b> | <b>162.79</b> | <b>Coupe</b> | <b>R732 000</b> |
| 2.        | Audi TT RS Roadster Quattro Auto     | 159.09        | Cabriolet    | R768 000        |
| 3.        | BMW 535d                             | 156.36        | Sedan        | R779 881        |

**3.8.3.I have R700 000 – R800 000 to spend on a vehicle, and ECONOMY (VEI) is most important to me**

|           | VEHICLE                                       | VEI          | Type         | Price           |
|-----------|---|--------------|--------------|-----------------|
| <b>1.</b> | <b>Mercedes-Benz CLS250DCI BlueEfficiency</b> | <b>38.00</b> | <b>Sedan</b> | <b>R717 000</b> |
| 2.        | BMW 530d Innovations                          | 38.57        | Sedan        | R701 225        |
| 3.        | BMW 530d GT                                   | 40.73        | Fastback     | R702 322        |

**3.9. R800 000 – R900 000**

**3.9.1.I have R800 000 – R900 000 to spend on a vehicle, and VALUE FOR MONEY (VVI) is most important to me**

|           | VEHICLE                     | VVI         | Type         | Price           |
|-----------|-----------------------------|-------------|--------------|-----------------|
| <b>1.</b> | <b>BMW 535d Innovations</b> | <b>3.44</b> | <b>Sedan</b> | <b>R810 781</b> |
| 2.        | BMW 640d Coupe              | 3.31        | Coupe        | R890 967        |
| 3.        | Volkswagen Touareg V8 TDI   | 2.36        | SUV          | R842 900        |

**3.9.2.I have R800 000 – R900 000 to spend on a vehicle, and PERFORMANCE (VPI) is most important to me**

|    | VEHICLE                         | VPI           | Type       | Price           |
|----|---------------------------------|---------------|------------|-----------------|
| 1. | <b>Jeep Grand Cherokee SRT8</b> | <b>193.60</b> | <b>SUV</b> | <b>R849 990</b> |
| 2. | Audi S6 Quattro                 | 186.74        | Sedan      | R834 600        |
| 3. | Volkswagen Touareg V8 TDI       | 181.03        | SUV        | R842 900        |

**3.9.3.I have R800 000 – R900 000 to spend on a vehicle, and ECONOMY (VEI) is most important to me**

|    | VEHICLE                 | VEI          | Type         | Price           |
|----|-------------------------|--------------|--------------|-----------------|
| 1. | <b>BMW 535d M Sport</b> | <b>45.39</b> | <b>Sedan</b> | <b>R810 581</b> |
| 2. | BMW 640d Coupe          | 48.11        | Coupe        | R890 967        |
| 3. | Lexus RX 450h F-Sport   | 50.48        | SUV          | R801 200        |

**3.10. R900 000 – R1 000 000**

**3.10.1. I have R900 000 – R1 000 000 to spend on a vehicle, and VALUE FOR MONEY (VVI) is most important to me**

|    | VEHICLE                       | VVI         | Type         | Price           |
|----|-------------------------------|-------------|--------------|-----------------|
| 1. | <b>BMW 640d Coupe M Sport</b> | <b>3.20</b> | <b>Coupe</b> | <b>R920 867</b> |
| 2. | BMW 640d Gran Coupe           | 3.17        | Sedan        | R914 623        |
| 3. | BMW X5 M50d                   | 2.62        | SUV          | R961 255        |

**3.10.2. I have R900 000 – R1 000 000 to spend on a vehicle, and PERFORMANCE (VPI) is most important to me**

|    | VEHICLE                                  | VPI           | Type         | Price           |
|----|--|---------------|--------------|-----------------|
| 1. | <b>Mercedes-Benz C63 AMG Performance</b> | <b>222.79</b> | <b>Sedan</b> | <b>R985 800</b> |
| 2. | Mercedes-Benz C63 AMG Estate Performance | 217.73        | Estate       | R994 800        |
| 3. | Mercedes-Benz C63 AMG Coupe              | 212.73        | Coupe        | R977 000        |

**3.10.3. I have R900 000 – R1 000 000 to spend on a vehicle, and ECONOMY (VEI) is most important to me**

|    | VEHICLE                       | VEI          | Type         | Price           |
|----|-------------------------------|--------------|--------------|-----------------|
| 1. | <b>BMW 640d Coupe M Sport</b> | <b>49.73</b> | <b>Coupe</b> | <b>R920 867</b> |
| 2. | BMW 640d Gran Coupe           | 50.30        | Sedan        | R914 623        |
| 3. | Audi A8 3.0TDI Quattro        | 62.70        | Sedan        | R950 000        |

**3.11. R1 000 000 – R1 200 000**

**3.11.1. I have R1 000 000 – R1 200 000 to spend on a vehicle, and VALUE FOR MONEY (VVI) is most important to me**

|    | VEHICLE                               | VVI         | Type         | Price             |
|----|---------------------------------------|-------------|--------------|-------------------|
| 1. | <b>BMW 640d Gran Coupe Individual</b> | <b>2.84</b> | <b>Sedan</b> | <b>R1 018 923</b> |
| 2. | BMW X6 M50d                           | 2.35        | SUV          | R1 064 182        |
| 3. | Audi A8 4.2TDI Quattro                | 2.20        | Sedan        | R1 151 500        |

**3.11.2. I have R1 000 000 – R1 200 000 to spend on a vehicle, and PERFORMANCE (VPI) is most important to me**

|    | VEHICLE                                 | VPI           | Type         | Price             |
|----|---|---------------|--------------|-------------------|
| 1. | <b>BMW M5</b>                           | <b>248.18</b> | <b>Sedan</b> | <b>R1 155 076</b> |
| 2. | Mercedes-Benz C63 AMG Coupe Performance | 222.79        | Coupe        | R1 048 800        |
| 3. | BMW 650i Coupe                          | 213.04        | Coupe        | R1 155 755        |

**3.11.3. I have R1 000 000 – R1 200 000 to spend on a vehicle, and ECONOMY (VEI) is most important to me**

|    | VEHICLE                        | VEI          | Type         | Price             |
|----|--------------------------------|--------------|--------------|-------------------|
| 1. | <b>BMW 730d</b>                | <b>56.02</b> | <b>Sedan</b> | <b>R1 000 394</b> |
| 2. | BMW 640d Gran Coupe Individual | 56.04        | Sedan        | R1 018 923        |
| 3. | Jaguar XJ 3.0D Premium Luxury  | 66.87        | Sedan        | R1 028 700        |

**3.12. R1 200 000 – R1 400 000**

**3.12.1. I have R1 200 000 – R1 400 000 to spend on a vehicle, and VALUE FOR MONEY (VVI) is most important to me**

|    | VEHICLE                            | VVI         | Type         | Price             |
|----|------------------------------------|-------------|--------------|-------------------|
| 1. | <b>Nissan GT-R Premium Edition</b> | <b>2.16</b> | <b>Coupe</b> | <b>R1 387 000</b> |
| 2. | Mercedes-Benz E63 AMG Performance  | 2.15        | Sedan        | R1 368 500        |
| 3. | BMW 650i Gran Coupe M Sport        | 2.14        | Sedan        | R1 212 755        |

**3.12.2. I have R1 200 000 – R1 400 000 to spend on a vehicle, and PERFORMANCE (VPI) is most important to me**

|    | VEHICLE                            | VPI           | Type         | Price             |
|----|------------------------------------|---------------|--------------|-------------------|
| 1. | <b>Nissan GT-R Premium Edition</b> | <b>353.45</b> | <b>Coupe</b> | <b>R1 387 000</b> |
| 2. | Mercedes-Benz E63 AMG Performance  | 288.10        | Sedan        | R1 368 500        |
| 3. | Mercedes-Benz CLS63 AMG            | 246.82        | Sedan        | R1 382 000        |

**3.12.3. I have R1 200 000 – R1 400 000 to spend on a vehicle, and ECONOMY (VEI) is most important to me**

|    | VEHICLE                          | VEI          | Type         | Price             |
|----|----------------------------------|--------------|--------------|-------------------|
| 1. | <b>Jaguar XJL 3.0D Portfolio</b> | <b>80.64</b> | <b>Sedan</b> | <b>R1 240 600</b> |
| 2. | Porsche Panamera S Hybrid        | 85.91        | Fastback     | R1 210 000        |
| 3. | Audi A8 L 4.2TDI Quattro         | 99.57        | Sedan        | R1 276 500        |

**3.13. R1 400 000 – R1 600 000**

**3.13.1. I have R1 400 000 – R1 600 000 to spend on a vehicle, and VALUE FOR MONEY (VVI) is most important to me**

|    | VEHICLE                             | VVI         | Type         | Price             |
|----|-------------------------------------|-------------|--------------|-------------------|
| 1. | <b>Nissan GT-R Black Edition</b>    | <b>2.08</b> | <b>Coupe</b> | <b>R1 437 000</b> |
| 2. | Mercedes-Benz CLS63 AMG Performance | 1.94        | Sedan        | R1 464 500        |
| 3. | BMW M6 Coupe                        | 1.87        | Coupe        | R1 401 076        |

**3.13.2. I have R1 400 000 – R1 600 000 to spend on a vehicle, and PERFORMANCE (VPI) is most important to me**

|    | VEHICLE                             | VPI           | Type         | Price             |
|----|-------------------------------------|---------------|--------------|-------------------|
| 1. | <b>Nissan GT-R Black Edition</b>    | <b>353.45</b> | <b>Coupe</b> | <b>R1 437 000</b> |
| 2. | Mercedes-Benz CLS63 AMG Performance | 281.40        | Sedan        | R1 464 500        |
| 3. | BMW M6 Coupe                        | 260.00        | Coupe        | R1 401 076        |

**3.13.3. I have R1 400 000 – R1 600 000 to spend on a vehicle, and ECONOMY (VEI) is most important to me**

|  | VEHICLE | VEI | Type | Price |
|--|---------|-----|------|-------|
|--|---------|-----|------|-------|

|    |                                      |               |              |                   |
|----|--------------------------------------|---------------|--------------|-------------------|
| 1. | <b>BMW 750Li M Sport</b>             | <b>121.03</b> | <b>Sedan</b> | <b>R1 407 355</b> |
| 2. | Land Rover Range Rover SDV8 Vogue SE | 127.38        | SUV          | R1 464 100        |
| 3. | BMW M6 Coupe                         | 138.71        | Coupe        | R1 401 076        |

### 3.14. R1 600 000+

#### 3.14.1. I have R1 600 000+ to spend on a vehicle, and VALUE FOR MONEY (VVI) is most important to me

|    | VEHICLE                           | VVI         | Type         | Price             |
|----|-----------------------------------|-------------|--------------|-------------------|
| 1. | <b>Nissan GT-R Track Pack</b>     | <b>1.72</b> | <b>Coupe</b> | <b>R1 743 700</b> |
| 2. | Mercedes-Benz S63 AMG Performance | 1.50        | Sedan        | R1 903 000        |
| 3. | Mercedes-Benz SL500               | 1.44        | Cabriolet    | R1 673 000        |

#### 3.14.2. I have R1 600 000+ to spend on a vehicle, and PERFORMANCE (VPI) is most important to me

|    | VEHICLE                       | VPI           | Type             | Price             |
|----|-------------------------------|---------------|------------------|-------------------|
| 1. | <b>Mercedes-Benz SL65 AMG</b> | <b>365.75</b> | <b>Cabriolet</b> | <b>R2 681 000</b> |
| 2. | Nissan GT-R Track Pack        | 353.45        | Coupe            | R1 743 700        |
| 3. | McLaren MP4-12C               | 341.94        | Coupe            | R3 400 000        |

#### 3.14.3. I have R1 600 000+ to spend on a vehicle, and ECONOMY (VEI) is most important to me

|    | VEHICLE  | VEI           | Type       | Price             |
|----|--|---------------|------------|-------------------|
| 1. | <b>Land Rover Range Rover SDV8 Autobiography</b> | <b>144.30</b> | <b>SUV</b> | <b>R1 658 600</b> |
| 2. | Mercedes-Benz SL500                              | 153.92        | Cabriolet  | R1 673 000        |
| 3. | Lexus LS 600h L                                  | 156.23        | Sedan      | R1 679 900        |

#### 4. MANUFACTURER LEADERBOARDS

We collated data across all manufacturers to evaluate which vehicle brands have, on average across the entire range, the highest VVI, VPI and VEI ratings.

##### 4.1. Highest Average VVI (best value for money) across entire range

| Rank | Brand         | Ave VVI | Ave VPI | Ave VEI | Ave Price |
|------|---------------|---------|---------|---------|-----------|
| 1    | BMW           | 5,40    | 133,93  | 24,82   | R506 530  |
| 2    | Mercedes-Benz | 3,98    | 126,97  | 31,73   | R542 000  |
| 3    | Audi          | 3,72    | 83,25   | 22,57   | R430 300  |
| 4    | Peugeot       | 3,66    | 45,50   | 13,55   | R272 940  |
| 5    | Ford          | 3,44    | 46,41   | 13,43   | R253 426  |
| 6    | Volvo         | 3,34    | 67,40   | 20,28   | R377 560  |
| 7    | Volkswagen    | 3,19    | 48,41   | 15,25   | R308 180  |
| 8    | Renault       | 3,05    | 82,49   | 28,27   | R372 900  |
| 9    | MINI          | 3,00    | 56,43   | 18,81   | R298 583  |
| 10   | Citroen       | 2,85    | 40,53   | 14,31   | R286 060  |
| 11   | Alfa Romeo    | 2,85    | 54,44   | 19,18   | R311 090  |
| 12   | Chevrolet     | 2,82    | 31,91   | 10,52   | R191 700  |
| 13   | SsangYong     | 2,67    | 48,90   | 18,30   | R299 995  |
| 14   | Honda         | 2,62    | 46,19   | 17,97   | R336 160  |
| 15   | Toyota        | 2,56    | 26,08   | 10,03   | R184 560  |
| 16   | Opel          | 2,46    | 59,17   | 23,66   | R327 140  |
| 17   | Jaguar        | 2,40    | 101,95  | 45,49   | R692 680  |
| 18   | Kia           | 2,40    | 48,92   | 20,58   | R311 195  |
| 19   | Hyundai       | 2,35    | 33,33   | 14,45   | R214 500  |
| 20   | Nissan        | 2,28    | 231,07  | 107,24  | R954 500  |
| 21   | MG            | 2,08    | 39,64   | 19,11   | R241 900  |
| 22   | Fiat          | 2,01    | 21,39   | 10,43   | R180 470  |
| 23   | Zotye         | 2,00    | 22,55   | 11,25   | R149 995  |
| 24   | Lexus         | 1,96    | 115,71  | 59,17   | R696 100  |
| 25   | Suzuki        | 1,96    | 26,24   | 13,55   | R210 700  |
| 26   | Infiniti      | 1,94    | 102,41  | 52,81   | R688 322  |
| 27   | Mazda         | 1,85    | 36,14   | 17,46   | R246 200  |
| 28   | Porsche       | 1,83    | 113,08  | 62,09   | R803 200  |
| 29   | Subaru        | 1,79    | 77,36   | 42,36   | R469 000  |
| 30   | Geely         | 1,78    | 12,36   | 7,00    | R101 390  |
| 31   | Proton        | 1,77    | 21,03   | 11,89   | R172 245  |
| 32   | Land Rover    | 1,73    | 63,11   | 36,59   | R554 020  |
| 33   | Daihatsu      | 1,70    | 17,63   | 10,48   | R155 995  |
| 34   | Tata          | 1,68    | 13,13   | 7,86    | R113 395  |
| 35   | Jeep          | 1,62    | 120,35  | 74,51   | R634 790  |
| 36   | Chrysler      | 1,60    | 88,05   | 51,64   | R542 990  |
| 37   | Foton         | 1,44    | 35,56   | 25,32   | R304 950  |



|    |            |      |       |       |          |
|----|------------|------|-------|-------|----------|
| 38 | Mitsubishi | 1,33 | 48,28 | 34,19 | R392 500 |
| 39 | Chery      | 1,13 | 8,48  | 7,38  | R106 500 |
| 40 | Isuzu      | 0,55 | 15,93 | 28,05 | R246 400 |

#### 4.2. Highest Average VPI (best performance) across entire range

| Rank | Brand         | Ave VVI | Ave VPI | Ave VEI | Ave Price |
|------|---------------|---------|---------|---------|-----------|
| 1    | Nissan        | 2,28    | 231,07  | 107,24  | R954 500  |
| 2    | BMW           | 5,40    | 133,93  | 24,82   | R506 530  |
| 3    | Mercedes-Benz | 3,98    | 126,97  | 31,73   | R542 000  |
| 4    | Jeep          | 1,62    | 120,35  | 74,51   | R634 790  |
| 5    | Lexus         | 1,96    | 115,71  | 59,17   | R696 100  |
| 6    | Porsche       | 1,83    | 113,08  | 62,09   | R803 200  |
| 7    | Infiniti      | 1,94    | 102,41  | 52,81   | R688 322  |
| 8    | Jaguar        | 2,40    | 101,95  | 45,49   | R692 680  |
| 9    | Chrysler      | 1,60    | 88,05   | 51,64   | R542 990  |
| 10   | Audi          | 3,72    | 83,25   | 22,57   | R430 300  |
| 11   | Renault       | 3,05    | 82,49   | 28,27   | R372 900  |
| 12   | Subaru        | 1,79    | 77,36   | 42,36   | R469 000  |
| 13   | Volvo         | 3,34    | 67,40   | 20,28   | R377 560  |
| 14   | Land Rover    | 1,73    | 63,11   | 36,59   | R554 020  |
| 15   | Opel          | 2,46    | 59,17   | 23,66   | R327 140  |
| 16   | MINI          | 3,00    | 56,43   | 18,81   | R298 583  |
| 17   | Alfa Romeo    | 2,85    | 54,44   | 19,18   | R311 090  |
| 18   | Kia           | 2,40    | 48,92   | 20,58   | R311 195  |
| 19   | SsangYong     | 2,67    | 48,90   | 18,30   | R299 995  |
| 20   | Volkswagen    | 3,19    | 48,41   | 15,25   | R308 180  |
| 21   | Mitsubishi    | 1,33    | 48,28   | 34,19   | R392 500  |
| 22   | Ford          | 3,44    | 46,41   | 13,43   | R253 426  |
| 23   | Honda         | 2,62    | 46,19   | 17,97   | R336 160  |
| 24   | Peugeot       | 3,66    | 45,50   | 13,55   | R272 940  |
| 25   | Citroen       | 2,85    | 40,53   | 14,31   | R286 060  |
| 26   | MG            | 2,08    | 39,64   | 19,11   | R241 900  |
| 27   | Mazda         | 1,85    | 36,14   | 17,46   | R246 200  |
| 28   | Foton         | 1,44    | 35,56   | 25,32   | R304 950  |
| 29   | Hyundai       | 2,35    | 33,33   | 14,45   | R214 500  |
| 30   | Chevrolet     | 2,82    | 31,91   | 10,52   | R191 700  |
| 31   | Suzuki        | 1,96    | 26,24   | 13,55   | R210 700  |
| 32   | Toyota        | 2,56    | 26,08   | 10,03   | R184 560  |
| 33   | Zotye         | 2,00    | 22,55   | 11,25   | R149 995  |
| 34   | Fiat          | 2,01    | 21,39   | 10,43   | R180 470  |
| 35   | Proton        | 1,77    | 21,03   | 11,89   | R172 245  |
| 36   | Daihatsu      | 1,70    | 17,63   | 10,48   | R155 995  |
| 37   | Isuzu         | 0,55    | 15,93   | 28,05   | R246 400  |
| 38   | Tata          | 1,68    | 13,13   | 7,86    | R113 395  |

|    |       |      |       |      |          |
|----|-------|------|-------|------|----------|
| 39 | Geely | 1,78 | 12,36 | 7,00 | R101 390 |
| 40 | Chery | 1,13 | 8,48  | 7,38 | R106 500 |

#### 4.3. Highest Average VEI (best economy) across entire range

| Rank | Brand         | Ave VVI | Ave VPI | Ave VEI | Ave Price |
|------|---------------|---------|---------|---------|-----------|
| 1    | Geely         | 1,78    | 12,36   | 7,00    | R101 390  |
| 2    | Chery         | 1,13    | 8,48    | 7,38    | R106 500  |
| 3    | Tata          | 1,68    | 13,13   | 7,86    | R113 395  |
| 4    | Toyota        | 2,56    | 26,08   | 10,03   | R184 560  |
| 5    | Fiat          | 2,01    | 21,39   | 10,43   | R180 470  |
| 6    | Daihatsu      | 1,70    | 17,63   | 10,48   | R155 995  |
| 7    | Chevrolet     | 2,82    | 31,91   | 10,52   | R191 700  |
| 8    | Zotye         | 2,00    | 22,55   | 11,25   | R149 995  |
| 9    | Proton        | 1,77    | 21,03   | 11,89   | R172 245  |
| 10   | Ford          | 3,44    | 46,41   | 13,43   | R253 426  |
| 11   | Peugeot       | 3,66    | 45,50   | 13,55   | R272 940  |
| 12   | Suzuki        | 1,96    | 26,24   | 13,55   | R210 700  |
| 13   | Citroen       | 2,85    | 40,53   | 14,31   | R286 060  |
| 14   | Hyundai       | 2,35    | 33,33   | 14,45   | R214 500  |
| 15   | Volkswagen    | 3,19    | 48,41   | 15,25   | R308 180  |
| 16   | Mazda         | 1,85    | 36,14   | 17,46   | R246 200  |
| 17   | Honda         | 2,62    | 46,19   | 17,97   | R336 160  |
| 18   | SsangYong     | 2,67    | 48,90   | 18,30   | R299 995  |
| 19   | MINI          | 3,00    | 56,43   | 18,81   | R298 583  |
| 20   | MG            | 2,08    | 39,64   | 19,11   | R241 900  |
| 21   | Alfa Romeo    | 2,85    | 54,44   | 19,18   | R311 090  |
| 22   | Volvo         | 3,34    | 67,40   | 20,28   | R377 560  |
| 23   | Kia           | 2,40    | 48,92   | 20,58   | R311 195  |
| 24   | Audi          | 3,72    | 83,25   | 22,57   | R430 300  |
| 25   | Opel          | 2,46    | 59,17   | 23,66   | R327 140  |
| 26   | BMW           | 5,40    | 133,93  | 24,82   | R506 530  |
| 27   | Foton         | 1,44    | 35,56   | 25,32   | R304 950  |
| 28   | Isuzu         | 0,55    | 15,93   | 28,05   | R246 400  |
| 29   | Renault       | 3,05    | 82,49   | 28,27   | R372 900  |
| 30   | Mercedes-Benz | 3,98    | 126,97  | 31,73   | R542 000  |
| 31   | Mitsubishi    | 1,33    | 48,28   | 34,19   | R392 500  |
| 32   | Land Rover    | 1,73    | 63,11   | 36,59   | R554 020  |
| 33   | Subaru        | 1,79    | 77,36   | 42,36   | R469 000  |
| 34   | Jaguar        | 2,40    | 101,95  | 45,49   | R692 680  |
| 35   | Chrysler      | 1,60    | 88,05   | 51,64   | R542 990  |
| 36   | Infiniti      | 1,94    | 102,41  | 52,81   | R688 322  |
| 37   | Lexus         | 1,96    | 115,71  | 59,17   | R696 100  |
| 38   | Porsche       | 1,83    | 113,08  | 62,09   | R803 200  |
| 39   | Jeep          | 1,62    | 120,35  | 74,51   | R634 790  |

|    |        |      |        |        |          |
|----|--------|------|--------|--------|----------|
| 40 | Nissan | 2,28 | 231,07 | 107,24 | R954 500 |
|----|--------|------|--------|--------|----------|

## 5. VEHICLE CATEGORY LEADERBOARDS

We analysed data in each vehicle category to reveal which models lead the way.

### 5.1. Category: Cabriolet

|    | VEHICLE                                 | VVI         | VPI           | VEI          | Price           |
|----|---|-------------|---------------|--------------|-----------------|
| 1. | <b>Audi A5 cabriolet 3.0TDI Quattro</b> | <b>2.89</b> | <b>107.94</b> | <b>37.41</b> | <b>R645 000</b> |
| 2. | Audi TT Roadster 2.0T                   | 2.60        | 81.45         | 31.32        | R467 500        |
| 3. | MINI Cooper S Roadster                  | 2.51        | 56.43         | 22.49        | R351 480        |
| 4. | MINI Cooper S Convertible               | 2.48        | 54.11         | 21.85        | R341 480        |
| 5. | Audi A5 cabriolet 2.0TDI                | 2.41        | 61.45         | 25.45        | R509 000        |

### 5.2. Category: Coupe

|    | VEHICLE                                    | VVI         | VPI          | VEI          | Price           |
|----|--|-------------|--------------|--------------|-----------------|
| 1. | <b>BMW 120d coupe</b>                      | <b>3.33</b> | <b>63.16</b> | <b>18.99</b> | <b>R358 210</b> |
| 2. | BMW 640d coupe                             | 3.31        | 159.26       | 48.11        | R890 967        |
| 3. | Mercedes-Benz C250CDI BlueEfficiency Coupe | 3.29        | 91.55        | 27.83        | R525 000        |
| 4. | Audi A5 Coupe 3.0TDI Quattro               | 3.23        | 109.68       | 33.93        | R585 000        |
| 5. | Renault Megane RS Sport 265                | 3.13        | 92.50        | 29.51        | R359 900        |

### 5.3. Category: Estate

|    | VEHICLE  | VVI         | VPI          | VEI          | Price           |
|----|--|-------------|--------------|--------------|-----------------|
| 1. | <b>Mercedes-Benz C250CDI BlueEfficiency Elegance</b> | <b>3.30</b> | <b>87.84</b> | <b>26.61</b> | <b>R502 000</b> |
| 2. | Volvo V60 D3 Excel                                   | 3.20        | 55.32        | 17.30        | R384 400        |
| 3. | Volvo V60 D5 Elite                                   | 2.73        | 77.66        | 28.46        | R459 100        |
| 4. | MINI Cooper S Clubman                                | 2.72        | 52.67        | 19.33        | R306 809        |
| 5. | Audi S4 Avant quattro                                | 2.51        | 134.31       | 53.51        | R637 000        |

### 5.4. Category: Fastback

|    | VEHICLE                                 | VVI         | VPI           | VEI          | Price           |
|----|---|-------------|---------------|--------------|-----------------|
| 1. | <b>Audi A5 Sportback 3.0TDI quattro</b> | <b>3.29</b> | <b>109.68</b> | <b>33.35</b> | <b>R575 000</b> |
| 2. | Audi A5 Sportback 2.0TDI                | 3.06        | 64.56         | 21.07        | R439 000        |
| 3. | BMW 530d GT                             | 2.97        | 120.97        | 40.73        | R702 322        |
| 4. | Audi A7 Sportback 3.0TDI quattro        | 2.82        | 120.63        | 42.71        | R723 900        |
| 5. | Audi S5 Sportback quattro               | 2.49        | 134.31        | 53.87        | R665 000        |

### 5.5. Category: Hatch

|    | VEHICLE                          | VVI         | VPI          | VEI         | Price           |
|----|----------------------------------|-------------|--------------|-------------|-----------------|
| 1. | <b>Peugeot 208 1.6HDi Active</b> | <b>5.12</b> | <b>36.49</b> | <b>7.13</b> | <b>R187 500</b> |
| 2. | BMW 120d 5-door                  | 4.81        | 71.53        | 14.87       | R330 500        |
| 3. | BMW M135i 3-door auto            | 3.96        | 139.80       | 35.27       | R470 303        |
| 4. | BMW M135i 5-door auto            | 3.90        | 139.80       | 35.84       | R477 803        |
| 5. | Renault Megane 1.6dCi Dynamique  | 3.86        | 42.45        | 11.00       | R274 900        |

### 5.6. Category: Hatch / Cross-over

|    | VEHICLE                                 | VVI         | VPI          | VEI          | Price           |
|----|---|-------------|--------------|--------------|-----------------|
| 1. | <b>Volvo V40 Cross Country D4 Excel</b> | <b>3.33</b> | <b>63.86</b> | <b>19.15</b> | <b>R368 200</b> |
| 2. | Volvo V40 Cross Country T5 Excel        | 3.16        | 96.23        | 30.44        | R390 200        |
| 3. | Volvo V40 Cross Country T4 Essential    | 2.97        | 52.21        | 17.59        | R319 900        |
| 4. | Volvo V40 Cross Country D3 Excel        | 2.69        | 49.46        | 18.39        | R353 700        |
| 5. | Geely LC Cross 1.3 GS                   | 1.74        | 12.36        | 7.11         | R102 990        |

### 5.7. Category: MPV

|    | VEHICLE                                      | VVI         | VPI          | VEI          | Price           |
|----|--|-------------|--------------|--------------|-----------------|
| 1. | <b>Renault Grand Scenic 1.6dCi Dynamique</b> | <b>2.62</b> | <b>37.48</b> | <b>14.30</b> | <b>R324 900</b> |
| 2. | Toyota Verso 2.0D-4D TX                      | 1.94        | 35.66        | 18.37        | R334 000        |
| 3. | Volkswagen Caddy 2.0TDI Maxi Trendline auto  | 1.90        | 38.81        | 20.44        | R324 400        |
| 4. | Nissan Livina 1.6 Visia                      | 1.83        | 20.80        | 11.35        | R164 500        |
| 5. | Volkswagen Touran 2.0TDI Trendline           | 1.81        | 27.36        | 15.12        | R280 000        |

### 5.8. Category: MPV / Cross-over

|    | VEHICLE                                     | VVI         | VPI          | VEI          | Price           |
|----|---|-------------|--------------|--------------|-----------------|
| 1. | <b>Mercedes-Benz B200CDI BlueEfficiency</b> | <b>2.55</b> | <b>42.11</b> | <b>16.52</b> | <b>R367 000</b> |
| 2. | Mercedes-Benz B200 BlueEfficiency           | 2.09        | 42.44        | 20.27        | R327 000        |
| 3. | Mercedes-Benz A180CDI Classic               | 2.07        | 30.56        | 14.74        | R283 500        |
| 4. | Mercedes-Benz B180CDI BlueEfficiency        | 2.02        | 30.28        | 14.99        | R333 000        |
| 5. | Mercedes-Benz B180 BlueEfficiency           | 1.47        | 27.88        | 19.03        | R307 000        |

### 5.9. Category: Pick-up (Double Cab)

|  | VEHICLE | VVI | VPI | VEI | Price |
|--|---------|-----|-----|-----|-------|
|--|---------|-----|-----|-----|-------|

|           |   |             |              |              |                 |
|-----------|---|-------------|--------------|--------------|-----------------|
| <b>1.</b> | <b>Volkswagen Transporter 2.0BiTDI double cab</b> | <b>2.05</b> | <b>51.65</b> | <b>25.25</b> | <b>R323 700</b> |
| 2.        | Foton Tunland 2.8 double cab Comfort              | 1.71        | 35.56        | 20.75        | R249 950        |
| 3.        | Volkswagen Amarok 2.0BiTDI double cab Highline    | 1.67        | 51.65        | 31.02        | R392 600        |
| 4.        | Nissan Navara 3.0dCi V6 double cab 4x4 LE         | 1.48        | 77.42        | 52.36        | R563 000        |
| 5.        | Volkswagen Amarok 2.0TSI double cab Trendline     | 1.34        | 42.22        | 31.49        | R328 000        |

#### 5.10. Category: Pick-up (Single Cab)

|           | VEHICLE                              | VVI         | VPI          | VEI          | Price           |
|-----------|--------------------------------------|-------------|--------------|--------------|-----------------|
| <b>1.</b> | <b>Chevrolet Utility 1.8</b>         | <b>2.04</b> | <b>24.29</b> | <b>11.90</b> | <b>R146 900</b> |
| 2.        | Volkswagen Amarok 2.0BiTDI Trendline | 1.98        | 49.52        | 25.04        | R317 000        |
| 3.        | Volkswagen Amarok 2.0TSI Trendline   | 1.64        | 43.54        | 26.56        | R279 600        |
| 4.        | Volkswagen Transporter 2.0TDI 103kW  | 1.61        | 35.73        | 22.15        | R284 000        |
| 5.        | Daihatsu Gran Max 1.5                | 1.56        | 16.40        | 10.50        | R139 995        |

#### 5.11. Category: Sedan

|           | VEHICLE                                       | VVI         | VPI           | VEI          | Price           |
|-----------|---|-------------|---------------|--------------|-----------------|
| <b>1.</b> | <b>BMW 330d auto</b>                          | <b>5.50</b> | <b>133.93</b> | <b>24.37</b> | <b>R497 270</b> |
| 2.        | Mercedes-Benz C350CDI BlueEfficiency Elegance | 4.19        | 135.83        | 32.40        | R540 000        |
| 3.        | Audi A4 3.0TDI quattro                        | 4.02        | 115.25        | 28.67        | R503 000        |
| 4.        | BMW 320d                                      | 3.91        | 68.67         | 17.57        | R390 500        |
| 5.        | Audi A4 2.0TDI SE                             | 3.85        | 62.20         | 16.17        | R351 500        |

#### 5.12. Category: SUV

|           | VEHICLE                     | VVI         | VPI           | VEI          | Price           |
|-----------|-----------------------------|-------------|---------------|--------------|-----------------|
| <b>1.</b> | <b>BMW X3 xDrive30d</b>     | <b>3.29</b> | <b>120.97</b> | <b>36.80</b> | <b>R613 335</b> |
| 2.        | Audi Q5 3.0TDI SE quattro   | 2.97        | 116.92        | 39.42        | R616 000        |
| 3.        | SsangYong Korando 2.0D high | 2.67        | 48.90         | 18.30        | R299 995        |
| 4.        | BMW X5 M50d                 | 2.62        | 188.89        | 72.09        | R961 255        |
| 5.        | Kia Sportage 2.0CRDi        | 2.53        | 54.47         | 21.57        | R321 995        |

#### 5.13. Category: SUV / Cross-over

|           | VEHICLE                 | VVI         | VPI          | VEI          | Price           |
|-----------|-------------------------|-------------|--------------|--------------|-----------------|
| <b>1.</b> | <b>BMW X1 sDrive20d</b> | <b>3.53</b> | <b>66.03</b> | <b>18.72</b> | <b>R382 070</b> |
| 2.        | BMW X1 xDrive25d        | 3.47        | 89.71        | 25.89        | R470 738        |
| 3.        | Nissan Juke 1.6T Tekna  | 2.52        | 47.50        | 18.83        | R272 900        |
| 4.        | Audi Q3 2.0TDI quattro  | 2.44        | 62.20        | 25.46        | R431 500        |

5. BMW X1 xDrive28i 2.43 86.89 35.70 R463 645